



*A Joint Purchasing Program
For Local Government Agencies*

April 10, 2009

Standard Equipment
Gerald Donlon
2033 West Walnut Street
Chicago, IL 60612

Dear Mr. Donlon:

This letter is to inform you that the SPC Governing Board has approved the price increase for the SPC Rear Steer Front Dump Sweeper. As you are aware, Mr. Bill McConney provided written documentation (**Attachment A**) of Sweeper pricing increases from Mr. Gary Gembala, Elgin/Vactor Central Regional Manager. The new purchase price is \$147,936 with the previous purchase price being \$143,000.

For information purposes, under Section 6, Terms of Contract, of the Rear Steer with Front Dump Sweeper RFP it reads as follows:

The vendor must hold bid prices constant for the first year of the contract unless evidence of a manufacturer's price increase is provided to the NWMC purchasing agent or a Federal E.P.A. standard is enacted during the said time frame. If a contract extension is exercised (first extension was approved July 31, 2008 through September 1, 2009), the vendor must provide written documentation from the manufacturer proving any price increases and/pr decreases for items originally bid on. In no event shall the term plus renewals exceed four (4) years.

Finally, the first of three (3) possible one year contract extensions was previously approved by the SPC Governing Board (July 31, 2008 through September 1, 2009).

Sincerely,

Lawrence F. Widmer Jr., CPPB
Deputy Director

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Managers Conference*
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2010 Sweeper Pricing Memorandum

ELGIN

Feb 17, 2010

VACTOR

Mr. Bill McConney
 c/o Standard Equipment Company
 2033 West Walnut
 Chicago, IL 60612

GUZZLER

JETSTREAM

RE: 2010 Elgin Pelican NP Sweeper Price Increase

Mr. McConney,

This letter is in regards to the Elgin Sweeper price increase effective Jan 1, 2010 pertaining to the Pelican NP model for 2010. For 2010 we are proud to present a roomier, more operator friendly cab. This includes but is not limited to front opening opera style windows, glass door that is prop-able open and separate right and left limb guards. Elgin Sweeper Company is maintaining the 2009 base price with included NWMC bid options at \$147,936 through 2010 for the Pelican NP. The following are ^{now} options are included in that price:

Standard Items That? *standard equipment items*

Air Conditioning, John Deere Engine Pre-Cleaner, Blue Stripe Radiator Hoses, Conveyor Lower Roll Clean Out, Battery Disconnect, Federal Signal Beacon Light and LED Stop, Tail & Turn Lights. (Silicone Hoses have been replaced with Blue Stripe coolant hoses.)

The available options identified in the NWMC bid with the 2010 NWMC price are as follows:

Description	2010 NWMC
AM/FM CD & 2 Map Lite	\$510
Limb Guards w/Crossbar	\$2,115
Sliding Rear Window	\$725
RH Bostrom Air Ride Seat	\$895
LH Bostrom Air Ride Seat	\$895

Heated Motorized Cab Mirrors	\$710
Traction Assist	\$3,420
Hydraulic Oil Level Shutdown	\$360
Fuel Water Separator	standard equipment
LH Side Broom Tilt In Cab	\$1,595
RH Side Broom Tilt In Cab	\$1,595
LH Side Broom Tilt In Cab w/Indicator	\$1,860
RH Side Broom Tilt In Cab w/Indicator	\$1,860
Front Broom	Quote as needed
Conveyor Stall Alarm	\$585
Spare Drive Wheel and Tire	\$870
Spare Guide Wheel and Tire	\$800
Lifeline Hopper w/warranty	\$3,650
LED Arrow Stick	\$1,445
Strobes in Battery Cover	\$875
License Plate Holders F/R	\$175
Midwest Auto-Lube System P dual	\$5,570

Please contact me if you have any further questions regarding the price increase for 2010.

Best Regards,



Gary Gembala
Regional 4 Sales Manager
Elgin Sweeper Company