



# A Joint Purchasing Program For Local Government Agencies

November 14, 2011

Mr. Steve Foster  
President  
Foster Coach Sales, Inc.  
PO Box 700  
903 Prosperity Drive  
Sterling, IL 61081

Dear Mr. Foster,

This letter is to inform you that the Governing Board of the Suburban Purchasing Cooperative has approved the award of the SPC 2011-12 Type I Additional Duty Ambulance Contract #116A to Foster Coach Sales Inc./Medtec Ambulance Corporation. The award is based on the SPC Fire Core Cost Containment Committee's analysis of all proposals, with Foster Coach/Medtec submitting the lowest cost, earning the highest points on the proposal evaluation checklist and found to be in compliance with all bid specification requirements.

With acceptance of this contract, Foster Coach, Sterling, IL agrees to all terms and conditions set forth in the specifications contained within the Request for Proposals to which you responded.

Foster Coach Sales Inc., Sterling, IL will handle all billing. Each ambulance will be assessed an administrative fee of \$600.00 per ambulance for members and \$850.00 per ambulance for non-members, which shall be paid directly by the vendor to the SPC on a quarterly basis.

The SPC looks forward to a productive year working with Foster Coach Sales, Inc., Sterling. Please sign and date this agreement below, retaining copies for your files and returning the original to my attention. The duration of the contract is November 14, 2011 through November 13, 2012. The SPC reserves the right to extend this contract for up to three (3) additional one-year terms upon mutual agreement of the both the vendor and the SPC on a negotiated basis.

Sincerely,

Ellen Dayan  
Program Manager for Purchasing  
Northwest Municipal Conference

Name: Ellen Dayan  
Northwest Municipal Conference

11/14/2011  
Date

Name: Steve Foster  
Foster Coach Sales, Inc.

11/14/11  
Date

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