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ATTACHMENT A

ELGIN

VACTOR

GUZZLER

JETSTREAM

June 13, 2011

Mr. Tom Markel
C/o Standard Equipment Company
2033 West Walnut
Chicago, IL 60612

RE: 2011 Vactor 2100 Plus Combination Machine Price Increase

Mr. Markel,

This letter is in regards to the Vactor Manufacturing price increase effective June 6, 2011 pertaining to the Vactor 2110 Plus and 2112 Plus models for 2011. Escalating material costs, fuel costs / surcharges have lead to this midyear price increase. The 2011 base price on the Vactor 2110 Plus combination unit with included NWMC bid options is $277,141 The 2110 Plus will be mounted to a 2012 International 7500 single axle.

The 2011 base price on the Vactor 2112 Plus combination unit with included NWMC bid options is $286,398. The 2112 Plus is mounted on a 2012 International 7500 tandem axle. The following are options are included in those prices:

Flat Rear Door w/ Hydraulic Locks
Debris Body Flush Out System
Fold Down Pipe Rack Curb Side
Fold down Pipe rack Street Side
Splash Shield Rear Door
6" Drain Valve w/Camloc Rear Door
8' Hydraulic Telescoping Boom
Front Joy Stick Boom control
12 GPM Cold Weather Recirculation System Auxiliary Engine Driven
Water Pump Drain Valves
Multi-Flow system
Telescoping/Rotating Hose Reel Dual Controls 800' Capacity 1" Hose.
LED Lights, Clearance, Back-up, Stop, Tail & Turn
Rear Tow Hooks
Front Tow Hooks
Paint DuPont Centari
Chassis Manuals Complete Parts/Service (Engine/Trans./Frame/Cab/Drive Line)

6" DECANT SYSTEM WITH AIR OPERATED KNIFE VALVE - FORWARD MOUNTED W/SCREEN (THIS MAY BE INSTALLED ON STREETSIDE WITH CERTAIN OPTION CONTENT)	$2,108.00
FOLDING PIPE RACK/REAR DOOR	$948.00
LUBE MANIFOLD	$2,066.00
LOW WATER ALARM WITH LIGHT	$588.00
CONTINUOUS FILL SYSTEM AT WATER TANK INLET	$1,618.00
AIR PURGE SYSTEM UTILIZING CHASSIS AIR SYSTEM	$1,181.00
3" Y-STRAINER IN LIEU OF 2" AT WATER TANK FILL	$397.00
1500 GALLON WATER CAPACITY - ADDITIONAL ON Tandem Axle Only	$3705.00
TWO STAGE FAN W/JOHN DEERE PLUS ENGINE AND FLUID COUPLER	$19,222.00
WATER RING ASSEMBLY - INSTALLED IN VACUUM SUCTION HOSE TO BODY	$747.00
POST TYPE FRONT BUMPER BOOM STORAGE ILO STD	$490.00
T300 OMNEX REMOTE CONTROL BELLY PACK - WIRED OR WIRELESS CAPABILITY. (THIS SYSTEM WILL ACTIVATE ALL BOOM FUNCTIONS (UP, DOWN ,LEFT, RIGHT, (IN & OUT IF SO EQUIPPED) VACUUM RELIEF ON/OFF, RODDER PUMP ON/OFF, THROTTLE UP/DOWN, E-STOP, HOSE REEL PAY IN/PAY OUT, HOSE REEL SPEED CONTROL, WATER PRESSURE CONTROL	$2,814.00
ACCUMULATOR SYSTEM FOR JET RODDER WATER SYSTEM	$2,515.00
WATER RELIEF VALVE, 1" - FOR VACTOR WATER PUMP	STD.
HYDRO EXCAVATION KIT/ RETRACTABLE REEL W/50' X 3/8" HOSE, HANDGUN & PLUMBING (MUST HAVE OPTIONS #5010 ACCUMULATOR ON THE MACHINE) (THIS IS NOT AVAILABLE ON CATCH BASIN UNITS)	$3,129.00
FAN FLUSH OUT SYSTEM	$464.00
500' X 1" AERO-QUIP SEWER HOSE/2500 PSI (IN LIEU OF STD HOSE)	$356.00
500' X 1" PIRANHA ARMOR BELT BEACON SEWER HOSE/2500 PSI (IN LIEU OF STD HOSE)	$887.00
600' X 1" AERO-QUIP SEWER HOSE/2500 PSI (IN LIEU OF STD HOSE)	$637.00
AUTOMATIC HOSE LEVEL WIND GUIDE	$4,345.00
DIGITAL HOSE COUNTER/ ENGLISH OR METRIC	$1,566.00
HANDGUN HOSE REEL - SPRING RETRACTABLE REEL WITH 50' HOSE ASSEMBLY	$1,176.00
HYDRAULIC SHUT - OFF VALVES AT SUCTION, RETURN AND FILTER LINE (3)	$1,422.00
SIGNAL-MASTER DIRECTIONAL ARROW STICK - ONE PIECE 8 L.E.D. LIGHTS	$1,876.00
HAND LIGHT WITH BUMPER PLUG	$340.00
LED Work Lights (2) on Extendable or Telescopic Boom	$711.00

FS DOT 3 - 6 LIGHT SYSTEM - FED SIG. MIRROR MOUNT STROBES, 2 MID-SHIP, 2 REAR WATER TANK MOUNTED OVAL LED QUAD FLASH STROBES	$2,639.00
FS DOT 3 - 4 LIGHT SYSTEM - (FED SIG/MIRROR MOUNT STROBES, 2 REAR WATER TANK MOUNTED, OVAL LED QUAD FLASH LIGHTS)	$2,093.00
FS 6 LIGHT SYSTEM - ALL LED SYSTEM (2 CAB GUARD STROBES, 2 REAR WATER TANK MOUNTED OVAL QUAD FLASH LIGHTS , 2 MID SHIP	$2,422.00
2100 PLUS TOOL BOX,17X48X30,B/C,IH,46849NT	$2,278.00
MODULE - IMRON (PRIMER BASE)	$1,876.00
Additional 1" Leader Hose / Per Foot Cost	$7.47

Please contact me if you have any further questions regarding the price increase for 2011.

Best Regards,

Mike Rose

Mike Rose
Central Regional Manager
Vactor Manufacturing