



A Joint Purchasing Program For Local Government Agencies

Suburban Purchasing Cooperative Awards 2012 Ford Focus S Contract

The Suburban Purchasing Cooperative, a cooperative of 150 municipalities in the six county area of Northern Illinois, is pleased to announce its 2011 Ford Focus S Vehicle Contract with Currie Motors, Frankfort, Illinois. Currie Motors is the only Suburban Purchasing Cooperative authorized dealer in the State to offer this pricing for this 2012 model year vehicle. Every municipality and government agency in the State of Illinois is authorized to participate in this program.

NWMC staff conducted a bid opening on January 14, 2011 for the 2012 Ford Focus. Four dealers responded to the RFP and the Currie Motors bid offered the lowest delivered price and is deemed to be in the best interest of the SPC.

The attached summary sheets highlight most standard equipment and lists other vehicle options. Additional option pricing for items not shown is available by contacting the Commercial Accounts Manager, Tom Sullivan directly at 815-464-9200. The contract price of \$12,445.00 secured by the Suburban Purchasing Cooperative for this vehicle will be held firm through the 2012 model year. The duration of the contract is from January 21, 2011 through January 20, 2012. The SPC reserves the right to extend this contract for up to (3) three additional one-year terms upon mutual agreement of the both the vendor and the SPC on a negotiated basis. The factory cut-off date for orders is anticipated to be May, 2012.

Thank you for considering the Suburban Purchasing Cooperative for your vehicle needs. Please feel free to contact your designated SPC Representative with any questions or comments you may have regarding this program.

**Currie Motors Fleet
9423 W. Lincoln Highway
Frankfort, IL 60423
Phone: (815) 464-9200 FAX: (815) 464-7500
Email: thomasfsullivan@msn.com
Contact Person: Tom Sullivan, Commercial Accounts Manager**

*DuPage Mayors &
Managers Conference*
1220 Oak Brook Road
Oak Brook, IL 60523
Suzette Quintell
Phone: (630) 571-0480
Fax: (630) 571-0484

*Northwest Municipal
Conference*
1616 East Golf Road
Des Plaines, IL 60016
Ellen Dayan
Phone: (847) 296-9200
Fax: (847) 296-9207

*South Suburban Mayors
And Managers Association*
1904 West 174th Street
East Hazel Crest, IL 60429
Ed Paesel
Phone: (708) 206-1155
Fax: (708) 206-1133

*Will County
Governmental League*
3180 Theodore Street, Suite 101
Joliet, IL 60435
Cherie Belom
Phone: (815) 722-7280
Fax: (815) 722-0528

Currie Motors Frankfort
SPC Contract Winner 
2012 Ford Focus Sedan (S) 4-Door (P3E)
Call Tom Sullivan (815) 464-9200

Standard Package: \$12,445.00

Warranty
3 Year 36,000 Miles Bumper-to-Bumper
5 Year/60,000 Mile Power Train

Standard Equipment

Powertrain

2.0L I-4 DOHC direct gasoline injection 16 valve flexible recommended fuel engine with variable valve control * Battery with run down protection * 5-speed manual transmission with overdrive * Front-wheel drive * ABS & driveline traction control * Stainless steel exhaust

Steering and Suspension

Electric power-assist rack and pinion steering * Front disc/rear drum brakes with front vented discs * Stability control * Independent front suspension * Front strut suspension * Front anti-roll bar * Front coil springs * Gas-pressurized front shocks * Rear independent suspension * Rear short and long arm suspension * Rear anti-roll bar * Rear coil springs * Gas-pressurized rear shocks * Front and rear 15.0" x 5.50" steel wheels with full wheel covers * P195/65TR15.0 BSW AS front and rear tires * Inside under cargo mounted compact steel spare wheel

Safety

4-wheel anti-lock braking system * Center high mounted stop light * Dual airbags, seat mounted driver and passenger side-impact airbags, curtain 1st and 2nd row overhead airbags, airbag occupancy sensor * Front height adjustable seatbelts with front pre-tensioners * SecuriLock ignition disable, panic alarm

Comfort and Convenience

Air conditioning, air filter, underseat ducts * AM/FM/Satellite-capable, seek-scan, in-dash mounted single CD, MP3 decoder, 4 speakers, theft deterrent, integrated roof antenna * Power door locks with 2 stage unlock, keyfob (all doors) keyless entry, power remote trunk/hatch/door release, child safety rear door locks * 1 12V DC power outlet, driver foot rest, retained accessory power * Analog instrumentation display includes tachometer, engine temperature gauge, in-dash clock, systems monitor, trip odometer * Warning indicators include oil pressure, engine temperature, battery, lights on, key, low fuel, low washer fluid, door ajar, trunk/liftgate ajar, brake fluid, low tire pressure * Steering wheel with tilt and telescopic adjustment * Power front windows and manual rear windows with light tint, driver 1-touch down * Fixed interval front windshield wipers, rear window defroster * Day-night rearview mirror * Interior lights include dome light with fade * Full floor console with covered storage, glove box, front cupholder, driver and passenger door bins * Carpeted cargo floor, carpeted trunk lid/rear cargo door, cargo tie downs, cargo light

Seating and Interior

Seating capacity of 5 * Bucket front seats with adjustable head restraints * 4-way adjustable driver seat * 2-way adjustable passenger seat * Full folding rear bench seat with fold forward seatback, 3 adjustable rear head restraints * Cloth faced front seats with cloth back material * Cloth faced rear seats with carpet back material * Cloth door trim insert, full cloth headliner, full carpet floor covering, plastic/rubber gear shift knob, chrome interior accents

Exterior Features

Side impact beams, fully galvanized steel body material * Black side window moldings, black front windshield molding * Black door handles * Grille with chrome bar * 4 doors * Driver and passenger power remote black convex spotter folding outside mirrors * Front and rear body-colored bumpers * Aero-composite halogen headlamps * Clearcoat monotone paint

Warranty

Basic 36 month/36,000 miles Powertrain 60 month/60,000 miles
Corrosion Perforation 60 month/unlimited mileage Roadside Assistance 60 month/60,000 miles

Dimensions and Capacities

Output 160 hp @ 6,500 rpm
Front legroom 41.9 "
Rear headroom 38.0 "
Rear hiproom 52.7 "

Torque 146 lb.-ft. @ 4,450 rpm
Front headroom 38.3"
Front hiproom 53.9"
Front shoulder room 55.6"

Rear shoulder room 53.7 "
 Length 178.5 "
 Body height 57.7 "
 Front tread 61.2 "
 Fuel tank 14.5 gal.
 Interior maximum cargo 13.2 cu.ft. volume

Passenger area volume 90.7 cu.ft.
 Body width 71.9"
 Wheelbase 104.3"
 Rear tread 60.4"
 Interior cargo volume 13.2 cu.ft.

Selected Package Options

<input type="checkbox"/>	Rapid Spec 100A	OPT	N/C
<i>(992) Engine: 2.0L I-4 GDI Ti-VCT; (STDTN) Transmission: 5-Speed Manual (STDTR) Tires: P195/65R15; (STDWL) Wheels: 15" Steel w/Covers; (E) Cloth Front Bucket Seats: Includes 4-way manual driver seat, 2-way manual passenger seat & adjustable headrests; (STDRD) Radio: AM/FM Single-CD/MP3-Capable: Includes 4 speakers, input jack & speed-sensitive volume control.</i>			

Emissions

<input type="checkbox"/>	50-State Emissions System	OPT	N/C
<i>Standard on all units. Cross border states ordering 50-states emissions will receive ULEV2 emissions.</i>			

Powertrain

<input type="checkbox"/>	Engine: 2.0L I-4 GDI Ti-VCT INC Included		
<i>Torque: 146 ft.lbs. @ 4450 rpm.</i>			

<input type="checkbox"/>	Transmission: 5-Speed Manual	STD	N/C
<input type="checkbox"/>	Transmission: 6-Speed Powershift Automatic	OPT	\$953.00

Wheels & Tires

Tires: P195/65R15 INC Included

Wheels: 15" Steel w/Covers	INC	Included
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Seats & Seat Trim

Cloth Front Bucket Seats	INC	Included
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Includes 4-way manual driver seat, 2-way manual passenger seat & adjustable headrests.

Other Options

Radio: AM/FM Single-CD/MP3-Capable Include 4 speakers & input jack & speed-sensitive volume control	INC	Included
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Factory Cutoff Date: May, 2012

Currie Motors Frankfort
SPC Contract Winner 
2012 Ford Focus Sedan S 4-Door (P3E)

Additional Options & Order Form

Please send your P.O. to: Currie Motors
9423 W. Lincoln Hwy
Frankfort, IL 60423
PHONE: (815) 464-9200
FAX: (815) 464-7500
Contact Person: Tom Sullivan
thomasfsullivan@sbcglobal.net

Please enter the following:

Ford Fleet Number: KH387

Contact Name: _____

Quantity

Phone Number: _____

Purchase Order Number: _____

State Tax Exempt Number: _____

<input type="checkbox"/>	Power Code Remote Start System (Dealer Installed)	\$445.00
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Factory invoiced accessories (FIA) program. Shipped separately from the vehicle (requires auto trans)

<input type="checkbox"/>	Keyless-Entry Keypad (Dealer Installed)	\$ 83.00
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Factory invoiced accessories (FIA) program. Shipped separately from the vehicle.

<input type="checkbox"/>	Exterior Protection Package (Dealer Installed)	\$245.00
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Rear Bumper Protector; Molded Front & Rear Splash Guards. Factory invoiced accessories (FIA) program. Shipped separately from the vehicle.

<input type="checkbox"/>	Cargo Management Package (Dealer Installed)	\$100.00
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Cargo Net; Foldable Soft Cargo Organizer. Factory invoiced accessories (FIA) program. Shipped separately from the vehicle.

<input type="checkbox"/>	Cargo Area Protector (Dealer Installed)	\$ 65.00
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Factory invoiced accessories (FIA) program. Shipped separately from the vehicle.

<input type="checkbox"/>	Focus Graphic Package (Dealer Installed)	\$326.00
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Factory invoiced accessories (FIA) program. Shipped separately from the vehicle.

<input type="checkbox"/>	Stainless Steel Door-Sill Plates (Dir Installed) <i>Factory invoiced accessories (FIA) program. Shipped separately from the vehicle.</i>	\$ 95.00
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<input type="checkbox"/>	Engine Block Heater	\$150.00
<input type="checkbox"/>	Daytime Running Lamps <i>REQUIRES valid FIN code.</i>	\$ 40.00
<input type="checkbox"/>	Delivery over 30 miles	\$125.00
<input type="checkbox"/>	Rustproof/Sound Shield	\$395.00
<input type="checkbox"/>	4 Corner Strobe	\$750.00
<input type="checkbox"/>	7 year 60,000 Mile Powertrain Care	\$950.00
<input type="checkbox"/>	Shop Manual, Paper	\$295.00
<input type="checkbox"/>	Shop Manual, CD	\$295.00

Interior Colors w/S (Sedan)

<input type="checkbox"/>	Charcoal Black w/Warm Steel Surround	N/C
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Primary Colors w/S (Sedan)

<input type="checkbox"/>	Oxford White	N/C
<input type="checkbox"/>	Kona Blue Metallic	N/C
<input type="checkbox"/>	Tuxedo Black Metallic	N/C
<input type="checkbox"/>	Sterling Gray Metallic	N/C
<input type="checkbox"/>	Ingot Silver Metallic	N/C

**If we have missed an option that you need please call
Tom Sullivan (815) 464-920**



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January 20, 2011

Currie Motors
Mr. Tom Sullivan
9423 West Lincoln Highway
Frankfort, IL 60423

Dear Mr. Sullivan:

This letter is to inform you that the Suburban Purchasing Cooperative's Governing Board has approved the award of the SPC 2012 Ford Focus S contract to Currie Motors, Frankfort, IL based on your response being found to be in compliance with all bid specification requirements, met the five year in business and reference requirement, provided a description and financial status of Currie Motors and is the most advantageous to the SPC.

With acceptance of this contract, Currie Motors, Frankfort, IL agrees to all terms and conditions set fourth in the specifications contained within the Request for Proposals to which you responded.

Currie Motors, Frankfort, IL will handle all billing. Each vehicle purchased will be assessed a \$100.00 administrative fee per vehicle which shall be paid directly by the vendor to the SPC on a quarterly basis.

The SPC looks forward to a productive year working with Currie Motors, Frankfort, IL. Please sign and date this agreement below, retaining copies for your files and returning the original to my attention. The duration of the contract is January 21, 2011 through January 20, 2012. The SPC reserves the right to extend this contract for up to (3) three additional one-year terms upon mutual agreement of the both the vendor and the SPC on a negotiated basis.

Sincerely,

Ellen Dayan
Program Manager for Purchasing
Northwest Municipal Conference

Name: Ellen Dayan
Northwest Municipal Conference

01/20/2011

Date

Name: Tom Sullivan
Currie Motors

1/20/11

Date

DuPage Mayors & Managers Conference
1220 Oak Brook Road
Oak Brook, IL 60523
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