



A Joint Purchasing Program For Local Government Agencies

Suburban Purchasing Cooperative **Awards 2012 Ford Expedition**

4 Door 4x4 Special Service Package Contract #117A

The Governing Board of the Suburban Purchasing Cooperative, a cooperative of 135 municipalities in the six county area of Northern Illinois, has awarded the contract for the 2012 Ford Expedition 4 Door 4x4 Special Service Package Contract #117A to Landmark Ford, Illinois. They are the only SPC-authorized dealer in the state to offer this pricing for this 2012 model year vehicle. Every municipality and government agency in the State of Illinois is authorized to participate in this program.

NWMC staff conducted a bid opening on September 26, 2011 for the 2012 Ford Expedition. Five (5) dealers responded to the RFP, with Landmark Ford offering the lowest standard price deemed to be in the best interest of the SPC.

The attached highlights most standard equipment and lists other vehicle options. Additional option pricing for items not shown is available by contacting the Lyle Snow directly at 800-798-9912. The duration of the contract is from October 5, 2011 through October 4, 2012. The contract price of \$27,188.00 secured by the Suburban Purchasing Cooperative for this vehicle will be held firm through October 4, 2012. The SPC reserves the right to extend this contract for up to (3) three additional one-year terms upon mutual agreement of the both the vendor and the SPC on a negotiated basis.

The anticipated cut-off date to order the Ford Expedition trucks is to be determined. Delivery is to be made within 90 calendar days after production of said vehicle.

Thank you for considering the Suburban Purchasing Cooperative for your vehicle needs. Please feel free to contact your designated SPC Representative with any questions or comments you may have regarding this program.

Landmark Ford
2401 Prairie Crossing Drive
Springfield, IL 62707
PHONE: (800) 798-9912 FAX: (217) 862-5316
Contact Person: Lyle Snow
lylesnow@msn.com

***DuPage Mayors &
Managers Conference***
*1220 Oak Brook Road
Oak Brook, IL 60523
Suzette Quintell
Phone: (630) 571-0480
Fax: (630) 571-0484*

***Northwest Municipal
Conference***
*1616 East Golf Road
Des Plaines, IL 60016
Ellen Dayan
Phone: (847) 296-9200
Fax: (847) 296-9207*

***South Suburban Mayors
And Managers Association***
*1904 West 174th Street
East Hazel Crest, IL 60429
Ed Paesel
Phone: (708) 206-1155
Fax: (708) 206-1133*

***Will County
Governmental League***
*3180 Theodore Street, Suite 101
Joliet, IL 60435
Cherie Belom
Phone: (815) 729-3535
Fax: (815) 729-3536*



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October 10, 2011

Landmark Ford
Mr. Lyle Snow
2401 Prairie Crossing
Springfield, IL 62711

Dear Mr. Sullivan:

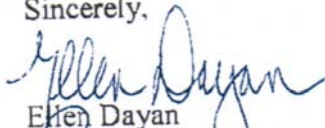
This letter is to inform you that the Suburban Purchasing Cooperative's Governing Board has approved the award of the SPC 2012 Ford Expedition XL 4x4 Special Services Vehicle contract to Landmark Ford, Springfield, IL based on your response being found to be in compliance with all bid specification requirements, met the five year in business and reference requirement, provided a description and financial status of Landmark Ford and is the most advantageous to the SPC.

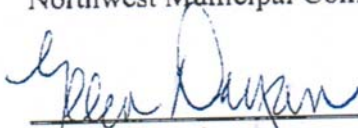
With acceptance of this contract, Landmark Ford, Springfield, IL agrees to all terms and conditions set fourth in the specifications contained within the Request for Proposals to which you responded.


Landmark Ford, Springfield, IL will handle all billing. Each vehicle purchased will be assessed a \$100.00 administrative fee per vehicle which shall be paid directly by the vendor to the SPC on a quarterly basis.

The SPC looks forward to a productive year working with Landmark Ford, Springfield, IL. Please sign and date this agreement below, retaining copies for your files and returning the original to my attention. The duration of the contract is October 5, 2011 through October 4, 2012. The SPC reserves the right to extend this contract for up to (3) three additional one-year terms upon mutual agreement of the both the vendor and the SPC on a negotiated basis.

Sincerely,


Ellen Dayan
Program Manager for Purchasing
Northwest Municipal Conference


Name: Ellen Dayan Date: 11/10/2011
Northwest Municipal Conference


Name: Lyle Snow Date: 10-10-11
Landmark Ford

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Fax: (815) 722-0528



SPC CONTRACT #117A
SUBURBAN PURCHASING COOPERATIVE
2012 FORD EXPEDITION 4 DOOR
4X4 SPECIAL SERVICE PACKAGE
Call **LYLE SNOW (800) 798-9912**
Email lylesnow@msn.com

STANDARD PACKAGE: \$27,188.00
Free delivery within 30 miles of dealership

5.4L V8 FFV SOHC
6 Speed automatic transmission
Brakes 4-wheel disc (ABS)
Brake assistance
Traction control
P265/70R17 OWL on/off road
Advance trac w/roll stability control
Air Conditioning
AM/FM stereo single CD MP3
Rear child safety locks
Dual power heated mirrors
Trailer tow-integrated class IV w/4 pin connector
3.73 Axle ratio
Column Shifter
Floor console delete
Fog lamps
Solar tinted glass
Privacy glass rear
Headlamps-autolamp
Power points (1) front (1) rear
Rear window defroster

Intermittent wipers front & rear
Dual stage front air bags
Air bags Safety canopy side impact
Tilt steering wheel
Power windows driver one touch up/down
Front seats cloth
Rear seat vinyl 40-20-40 folding
Vinyl floor covering
Door handles mold-in-color
Black Grille
Skid Plates
Tire pressure monitoring system
Securilock passive anti-theft system
Steering-variable-assist power
Suspension-multilink independent rear
Keyless-entry remote
Securicode (keypad)
Cigar lighter
Cruise control
Easy fuel (capless refueling)

Factory Order Cut Off Date: TBD

ADDITIONAL OPTIONS AND ORDER FORM

PLEASE ENTER THE FOLLOWING

FORD FLEET NUMBER _____

CONTACT NAME _____

PHONE NUMBER _____

PURCHASE ORDER NUMBER _____

STATE TAX EXEMPT NUMBER _____

Quantity

Check desired options

Check desired options

XLT package 200A		4388.00			
XLT package 201A		8117.00	Running Boards	186	430.00
XLT package 202A		9088.00	EL model extended length		2785.00
Cloth 2 nd row seat	21F	120.00	2 Wheel drive		(2252.00)
Vinyl 3 rd row seat	875	847.00	6" Drivers side spotlight		339.00
Cloth 3 rd row seat	875	430.00	4 Corner strobe lights regular		580.00
Rustproof & undercoating		289.00	4 Corner strobe lights led		621.00
16" black push bumper		562.00	Passenger side spotlight		339.00
Power code remote start		564.00	Extra key no remote		20.00
All-weather floor mats		78.00	CD Rom service manual		245.00
* Fleet convenience package	50F	386.00	Heavy duty trailer tow package	536	385.00
Delivery beyond 30 miles		200.00	Day time running lights	43D	45.00
Exterior Colors			Delivery:		
Dark Blue Pearl Metallic	DX	N/C	Delivery within 30 miles of dealership		N/C
Vermillion Red	F1	N/C	Delivery over 30 miles from dealership		200.00
Autumn Red Metallic	GT	N/C			
Black	UA	N/C			
Sterling Gray Metallic	UJ	N/C			
Ingot Silver	UX	N/C			
Oxford White	Z1	N/C			
Interior Stone	FL	N/C			

***Includes Power adjustable pedals, Reverse sensing system, & Message center.**

For additional options or for municipal financing, please call Lyle Snow (800) 798-9912