



# A Joint Purchasing Program For Local Government Agencies

September 28, 2019

SNI Solutions, Inc.  
Mr. Mike Bellovics  
President  
205 N. Stewart Street  
Geneseo, IL 61254

Dear Mr. Bellovics,

This letter is to inform you that the Suburban Purchasing Cooperative (SPC) Governing Board has agreed to award the third and final one-year contract extension on the 2018-19 Natural Deicing Products Contract #153 with SNI Solutions, Inc., Geneseo, IL with requested price increases from November 11, 2018 through November 10, 2019.

Product	Material Only			Delivered < 50 Miles			Delivered > 50 Miles		
	2018	2019	%	2018	2019	%	2018	2019	%
350 gal tote	\$3.10	\$ 3.25	4.62%	\$3.60	\$ 3.75	4.00%	\$3.85	\$ 4.00	3.75%
3000 gal	\$1.55	\$ 1.70	8.82%	\$1.68	\$ 1.80	6.67%	\$1.78	\$ 1.90	6.32%
4500 gal	\$1.50	\$ 1.60	6.25%	\$1.58	\$ 1.70	7.06%	\$1.68	\$ 1.80	6.67%
Option-Biomet AG64	\$1.75	\$ 1.85	5.41%	\$1.85	\$ 1.95	5.13%	\$1.90	\$ 2.05	7.32%

We look forward to having another productive year working with Sicalco Ltd. Please sign and date this agreement below, retaining copies for your files and returning the original to my attention.

Sincerely,

Ellen Dayan, CPPB  
Purchasing Director, NWMC

Ellen Dayan 09/28/18  
Northwest Municipal Conference

Michael Bellovics 9/28/18  
SNI Solutions, Inc. Date

**DuPage Mayors & Managers Conference**  
1220 Oak Brook Road  
Oak Brook, IL 60523  
Suzette Quintell  
Phone: (630) 571-0480  
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**Northwest Municipal Conference**  
1600 East Golf Rd., Suite 0700  
Des Plaines, IL 60016  
Ellen Dayan, CPPB  
Phone: (847) 296-9200  
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**South Suburban Mayors And Managers Association**  
1904 West 174<sup>th</sup> Street  
East Hazel Crest, IL 60429  
Ed Paesel  
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**Will County Governmental League**  
3180 Theodore Street, Suite 101  
Joliet, IL 60435  
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