

About

Since our founding in 2002, Granite has experienced industry-leading growth while specializing in concierge customer support and the consolidation of telecommunications services. Our customers trust us with **1.75 million voice and data lines servicing more than 10,000 commercial and government customers at over 650,000 locations.**

Granite understands that no two government entities run the same way and will help design, engineer and implement a cost-effective and secure voice & data solution tailored to meet both current and future needs. Our suite of products and solutions provides dramatic cost savings and enhanced productivity, allowing you to spend time on other important business matters.



Believe me when I say you are very rare. Thank you so much. Please know that your great customer service does not go unnoticed.

- Commonwealth of Virginia

Distinctions



Customers Include
86 of the Fortune
100 Companies



24/7/365 US Based
Concierge Customer
Support



Over \$200 Million in
Charitable Donations

Services

Granite can customize a communications strategy tailored to your business needs, for managed services, voice and data including:

- Managed Services
- Dedicated Internet Access
- Cloud Firewall
- Network Monitoring
- LAN/WAN Wireless
- Broadband
- Voice/ VoIP/ SIP
- Mobility
- MPLS
- Hosted PBX
- WiFi/Hotspots
- Legacy Voice
- Free Project Management
- Structured Cabling



Your hard work and dedication have once again proven why Granite is sorely needed when working in this fast-paced environment.

- United States Postal Service

Procurement Vehicles

- **GSA IT Schedule 70** for Government Procurement without RFP. Any city, county or school can use the GSA and save up to 50% with your existing vendors.
- **CalNet3** for Legacy Telecommunications and Long Distance
- **California Teleconnect Fund (CTF)** for all eligible Telecommunication services.

Contact Information

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